

O6 RESERVE OFFICER FY2022 PROMOTION PHASING PLAN

URL/RL/Staff Phasing Plan		15.0%	20.0%	25.0%	30.0%	35.0%	40.0%	45.0%	50.0%	55.0%	70.0%	85.0%	100.0%			
Competitive Category		1 Oct 21	1 Nov 21	1 Dec 21	1 Jan 22	1 Feb 22	1 Mar 22	1 Apr 22	1 May 22	1 Jun 22	1 Jul 22	1 Aug 22	1 Sep 22	Total	Selects	Comp Cat
FTS URL	Monthly	2	0	1	1	0	1	0	1	1	1	2	2	12	12	FTS URL
	TO DATE	2	2	3	4	4	5	5	6	7	8	10	12			
	% to Date	16.7%	16.7%	25.0%	33.3%	33.3%	41.7%	41.7%	50.0%	58.3%	66.7%	83.3%	100.0%			
FTS HR	Monthly	1	0	0	0	0	1	0	0	0	1	0	1	4	4	FTS HR
	TO DATE	1	1	1	1	1	2	2	2	2	3	3	4			
	% to Date	25.0%	25.0%	25.0%	25.0%	25.0%	50.0%	50.0%	50.0%	50.0%	75.0%	75.0%	100.0%			
FTS SUP	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	FTS SUP
	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
FTS AMDO	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	FTS AMDO
	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
SELRES URL	Monthly	13	4	5	4	4	5	4	5	4	13	13	13	87	87	SELRES URL
	TO DATE	13	17	22	26	30	35	39	44	48	61	74	87			
	% to Date	14.9%	19.5%	25.3%	29.9%	34.5%	40.2%	44.8%	50.6%	55.2%	70.1%	85.1%	100.0%			
SELRES EDO	Monthly	1	0	0	0	0	0	0	1	0	0	1	0	3	3	SELRES EDO
	TO DATE	1	1	1	1	1	1	1	2	2	2	3	3			
	% to Date	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	66.7%	66.7%	66.7%	100.0%	100.0%			
SELRES AEDO	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	SELRES AEDO
	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
SELRES AMDO	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	SELRES AMDO
	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
SELRES IP	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	SELRES IP
	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
SELRES CW	Monthly	1	0	0	0	0	0	0	1	0	0	1	0	3	3	SELRES CW
	TO DATE	1	1	1	1	1	1	1	2	2	2	3	3			
	% to Date	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	66.7%	66.7%	66.7%	100.0%	100.0%			
SELRES SSO	Monthly	1	0	1	0	0	1	0	1	0	1	1	1	7	7	SELRES SSO
	TO DATE	1	1	2	2	2	3	3	4	4	5	6	7			
	% to Date	14.3%	14.3%	28.6%	28.6%	28.6%	42.9%	42.9%	57.1%	57.1%	71.4%	85.7%	100.0%			
SELRES INTEL	Monthly	2	0	1	0	1	0	1	0	1	1	2	1	10	10	SELRES INTEL
	TO DATE	2	2	3	3	4	4	5	5	6	7	9	10			
	% to Date	20.0%	20.0%	30.0%	30.0%	40.0%	40.0%	50.0%	50.0%	60.0%	70.0%	90.0%	100.0%			
SELRES PAO	Monthly	1	0	0	0	0	0	0	1	0	0	1	0	3	3	SELRES PAO
	TO DATE	1	1	1	1	1	1	1	2	2	2	3	3			
	% to Date	0	0	0	0	0	0	0	1	1	1	1	1			
SELRES OCN	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	SELRES OCN
	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
SELRES LDO(L)	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	SELRES LDO(L)
	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
SELRES MC	Monthly	3	1	1	1	1	1	1	2	1	3	3	3	21	21	SELRES MC
	TO DATE	3	4	5	6	7	8	9	11	12	15	18	21			
	% to Date	14.3%	19.0%	23.8%	28.6%	33.3%	38.1%	42.9%	52.4%	57.1%	71.4%	85.7%	100.0%			

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URL/RL/Staff Phasing Plan		15.0%	20.0%	25.0%	30.0%	35.0%	40.0%	45.0%	50.0%	55.0%	70.0%	85.0%	100.0%			
Competitive Category		1 Oct 21	1 Nov 21	1 Dec 21	1 Jan 22	1 Feb 22	1 Mar 22	1 Apr 22	1 May 22	1 Jun 22	1 Jul 22	1 Aug 22	1 Sep 22	Total	Selects	Comp Cat
SELRES DC	Monthly	1	1	0	0	1	0	1	0	0	2	1	1	8	8	SELRES DC
	TO DATE	1	2	2	2	3	3	4	4	4	6	7	8			
	% to Date	12.5%	25.0%	25.0%	25.0%	37.5%	37.5%	50.0%	50.0%	50.0%	75.0%	87.5%	100.0%			
SELRES MSC	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	SELRES MSC
	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
SELRES JAG	Monthly	1	1	0	0	1	0	1	0	0	2	1	1	8	8	SELRES JAG
	TO DATE	1	2	2	2	3	3	4	4	4	6	7	8			
	% to Date	12.5%	25.0%	25.0%	25.0%	37.5%	37.5%	50.0%	50.0%	50.0%	75.0%	87.5%	100.0%			
SELRES NC	Monthly	1	0	1	0	0	0	1	0	0	1	1	1	6	6	SELRES NC
	TO DATE	1	1	2	2	2	2	3	3	3	4	5	6			
	% to Date	16.7%	16.7%	33.3%	33.3%	33.3%	33.3%	50.0%	50.0%	50.0%	66.7%	83.3%	100.0%			
SELRES SC	Monthly	1	1	0	1	0	1	0	1	0	1	2	1	9	9	SELRES SC
	TO DATE	1	2	2	3	3	4	4	5	5	6	8	9			
	% to Date	11.1%	22.2%	22.2%	33.3%	33.3%	44.4%	44.4%	55.6%	55.6%	66.7%	88.9%	100.0%			
SELRES CHC	Monthly	1	0	0	0	0	1	0	0	0	1	0	1	4	4	SELRES CHC
	TO DATE	1	1	1	1	1	2	2	2	2	3	3	4			
	% to Date	25.0%	25.0%	25.0%	25.0%	25.0%	50.0%	50.0%	50.0%	50.0%	75.0%	75.0%	100.0%			
SELRES CEC	Monthly	1	0	1	0	0	1	0	1	0	1	1	1	7	7	SELRES CEC
	TO DATE	1	1	2	2	2	3	3	4	4	5	6	7			
	% to Date	14.3%	14.3%	28.6%	28.6%	28.6%	42.9%	42.9%	57.1%	57.1%	71.4%	85.7%	100.0%			
SELRES HR	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	SELRES HR
	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
SELRES LDO(S)	Monthly	0	0	0	0	0	0	0	0	0	0	0	0	0	0	SELRES LDO(S)
* No board held	TO DATE	0	0	0	0	0	0	0	0	0	0	0	0			
	% to Date	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!			
SELRES FAO	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	SELRES FAO
	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
TOTAL	MONTH	40	8	11	7	8	12	9	14	7	28	36	27	207	209	ALL
TOTAL	TO DATE	40	48	59	66	74	86	95	109	116	144	180	207			
Monthly % TO DATE		19.3%	23.2%	28.5%	31.9%	35.7%	41.5%	45.9%	52.7%	56.0%	69.6%	87.0%	100.0%			

Checksum

RL/Staff	15.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	15.00%	15.00%	15.00%	100.00%
Cumulative	15.0%	20.0%	25.0%	30.0%	35.0%	40.0%	45.0%	50.0%	55.0%	70.0%	85.0%	100.0%		

All SELRES and FTS non-URL (HR/AMDO/SUPPLY) Promotion Phasing: 15% for October (Merit Reorder), 5% for eight months, then 15% for three months

FTS URL promote with their Running Mate

Approximate FTS URL is AC Phasing: 3% for eleven months, then 67% for one month