

O6 RESERVE OFFICER FY2023 PROMOTION PHASING PLAN

URL/RL/Staff Phasing Plan		15.0%	20.0%	25.0%	30.0%	35.0%	40.0%	45.0%	50.0%	55.0%	70.0%	85.0%	100.0%			
Competitive Category		1 Oct 22	1 Nov 22	1 Dec 22	1 Jan 23	1 Feb 23	1 Mar 23	1 Apr 23	1 May 23	1 Jun 23	1 Jul 23	1 Aug 23	1 Sep 23	Total	Selects	Comp Cat
FTS URL	Monthly	2	1	0	1	1	0	1	1	0	2	2	2	13	13	FTS URL
1xx7	TO DATE	2	3	3	4	5	5	6	7	7	9	11	13			1xx7
	% to Date	15.4%	23.1%	23.1%	30.8%	38.5%	38.5%	46.2%	53.8%	53.8%	69.2%	84.6%	100.0%			
FTS HR	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	FTS HR
1207	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			1207
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
FTS AMDO	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	FTS AMDO
1527	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			1527
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
FTS SUP	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	FTS SUP
3107	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			3107
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
SELRES URL	Monthly	11	3	4	3	4	3	4	3	4	10	11	10	70	70	SELRES URL
1xxx	TO DATE	11	14	18	21	25	28	32	35	39	49	60	70			1xxx
	% to Date	15.7%	20.0%	25.7%	30.0%	35.7%	40.0%	45.7%	50.0%	55.7%	70.0%	85.7%	100.0%			
SELRES HR	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	SELRES HR
1205	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			1205
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
SELRES EDO	Monthly	1	0	0	0	0	1	0	0	0	1	0	1	4	4	SELRES EDO
1445	TO DATE	1	1	1	1	1	2	2	2	2	3	3	4			1445
	% to Date	25.0%	25.0%	25.0%	25.0%	25.0%	50.0%	50.0%	50.0%	50.0%	75.0%	75.0%	100.0%			
SELRES AEDO	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	SELRES AEDO
1515	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			1515
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
SELRES AMDO	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	SELRES AMDO
1525	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			1525
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
SELRES PAO	Monthly	1	0	0	0	0	1	0	0	0	1	0	1	4	4	SELRES PAO
1655	TO DATE	1	1	1	1	1	2	2	2	2	3	3	4			1655
	% to Date	0	0	0	0	0	1	1	1	1	1	1	1			
SELRES SSO	Monthly	1	0	1	0	0	0	1	0	0	1	1	1	6	6	SELRES SSO
1665	TO DATE	1	1	2	2	2	2	3	3	3	4	5	6			1665
	% to Date	16.7%	16.7%	33.3%	33.3%	33.3%	33.3%	50.0%	50.0%	50.0%	66.7%	83.3%	100.0%			
SELRES FAO	Monthly	1	0	0	0	0	0	0	0	0	0	1	0	2	2	SELRES FAO
1715	TO DATE	1	1	1	1	1	1	1	1	1	1	2	2			1715
	% to Date	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	100.0%	100.0%			
SELRES OCN	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	SELRES OCN
1805	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			1805
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
SELRES CW	Monthly	1	0	0	0	0	0	0	1	0	0	1	0	3	3	SELRES CW
1815	TO DATE	1	1	1	1	1	1	1	2	2	2	3	3			1815
	% to Date	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	66.7%	66.7%	66.7%	100.0%	100.0%			
SELRES IP	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	SELRES IP
1825	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			1825
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
SELRES INTEL	Monthly	1	0	0	1	0	0	0	1	0	1	0	1	5	5	SELRES INTEL
1835	TO DATE	1	1	1	2	2	2	2	3	3	4	4	5			1835
	% to Date	20.0%	20.0%	20.0%	40.0%	40.0%	40.0%	40.0%	60.0%	60.0%	80.0%	80.0%	100.0%			

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Competitive Category		1 Oct 22	1 Nov 22	1 Dec 22	1 Jan 23	1 Feb 23	1 Mar 23	1 Apr 23	1 May 23	1 Jun 23	1 Jul 23	1 Aug 23	1 Sep 23	Total	Selects	Comp Cat
SELRES MC	Monthly	3	1	1	1	1	1	1	1	1	3	3	3	20	20	SELRES MC
2105	TO DATE	3	4	5	6	7	8	9	10	11	14	17	20			2105
	% to Date	15.0%	20.0%	25.0%	30.0%	35.0%	40.0%	45.0%	50.0%	55.0%	70.0%	85.0%	100.0%			
SELRES DC	Monthly	1	0	0	1	0	0	0	1	0	1	0	1	5	5	SELRES DC
2205	TO DATE	1	1	1	2	2	2	2	3	3	4	4	5			2205
	% to Date	20.0%	20.0%	20.0%	40.0%	40.0%	40.0%	40.0%	60.0%	60.0%	80.0%	80.0%	100.0%			
SELRES MSC	Monthly	1	0	0	0	0	0	0	1	0	0	1	0	3	3	SELRES MSC
2305	TO DATE	1	1	1	1	1	1	1	2	2	2	3	3			2305
	% to Date	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	66.7%	66.7%	66.7%	100.0%	100.0%			
SELRES JAG	Monthly	1	0	1	0	0	1	0	1	0	1	1	1	7	7	SELRES JAG
2505	TO DATE	1	1	2	2	2	3	3	4	4	5	6	7			2505
	% to Date	14.3%	14.3%	28.6%	28.6%	28.6%	42.9%	42.9%	57.1%	57.1%	71.4%	85.7%	100.0%			
SELRES NC	Monthly	1	0	1	0	0	0	1	0	0	1	1	1	6	6	SELRES NC
2905	TO DATE	1	1	2	2	2	2	3	3	3	4	5	6			2905
	% to Date	16.7%	16.7%	33.3%	33.3%	33.3%	33.3%	50.0%	50.0%	50.0%	66.7%	83.3%	100.0%			
SELRES SC	Monthly	1	1	0	1	0	1	0	1	0	1	2	1	9	9	SELRES SC
3105	TO DATE	1	2	2	3	3	4	4	5	5	6	8	9			3105
	% to Date	11.1%	22.2%	22.2%	33.3%	33.3%	44.4%	44.4%	55.6%	55.6%	66.7%	88.9%	100.0%			
SELRES CHC	Monthly	1	0	0	0	0	0	0	1	0	0	1	0	3	3	SELRES CHC
4105	TO DATE	1	1	1	1	1	1	1	2	2	2	3	3			4105
	% to Date	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	66.7%	66.7%	66.7%	100.0%	100.0%			
SELRES CEC	Monthly	1	0	0	0	0	1	0	0	0	1	0	1	4	4	SELRES CEC
5105	TO DATE	1	1	1	1	1	2	2	2	2	3	3	4			5105
	% to Date	25.0%	25.0%	25.0%	25.0%	25.0%	50.0%	50.0%	50.0%	50.0%	75.0%	75.0%	100.0%			
SELRES LDO(L)	Monthly	1	0	0	0	0	0	0	0	0	0	0	0	1	1	SELRES LDO(L)
6xxx	TO DATE	1	1	1	1	1	1	1	1	1	1	1	1			6xxx
	% to Date	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
SELRES LDO(S)	Monthly	0	0	0	0	0	0	0	0	0	0	0	0	0	0	SELRES LDO(S)
6535	TO DATE	0	0	0	0	0	0	0	0	0	0	0	0			6535
* No board held	% to Date	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!			* No board held
TOTAL	MONTH	37	6	8	8	6	9	8	12	5	24	27	24	176	176	ALL
TOTAL	TO DATE	37	43	51	59	65	74	82	94	99	123	150	174			
Monthly % TO DATE		21.3%	24.7%	29.3%	33.9%	37.4%	42.5%	47.1%	54.0%	56.9%	70.7%	86.2%	100.0%			

Checksum

RL/Staff	15.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	15.00%	15.00%	15.00%	100.00%
Cumulative	15.0%	20.0%	25.0%	30.0%	35.0%	40.0%	45.0%	50.0%	55.0%	70.0%	85.0%	100.0%		

All SELRES and FTS non-URL (HR/AMDO/SUPPLY) Promotion Phasing: 15% for October (Merit Reorder), 5% for eight months, then 15% for three months

FTS URL promote with their Running Mate

Approximate FTS URL is AC Phasing: 3% for eleven months, then 67% for one month