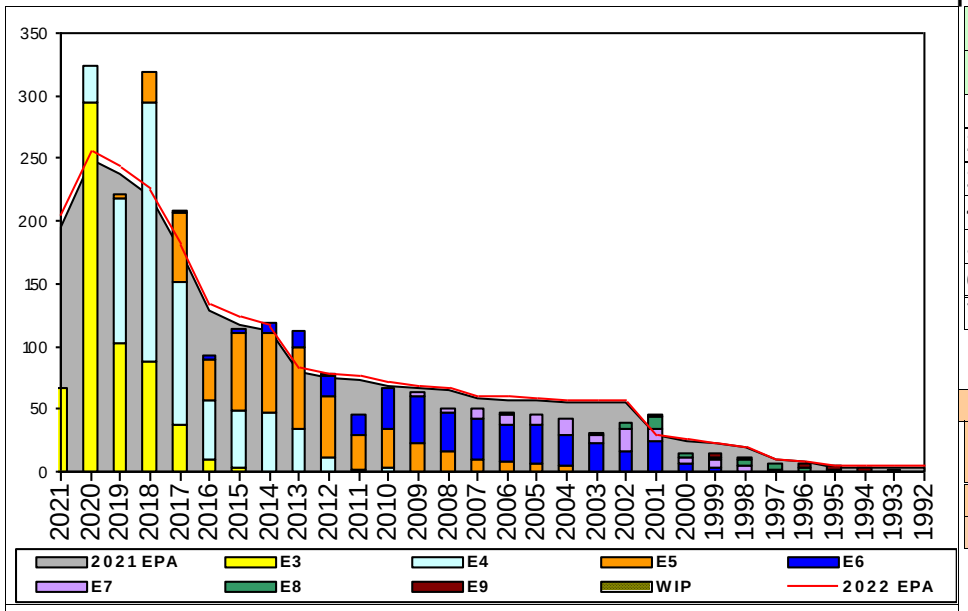
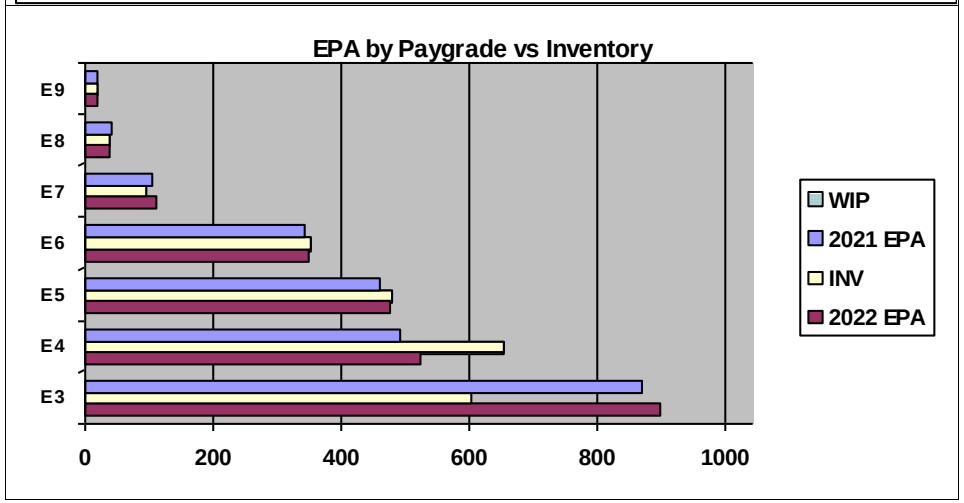
Retail Services Specialist - B730





Sea Shore Flow		
TOUR	SEA	SHORE
1ST	55	36
2ND	54	36
3RD	48	36
4TH	36	36
5TH	36	36
6TH	36	36
7TH	36	36

FORCE STRUCTURE MANNING TO BA

PG	SEA	INV	BA	SHORE	INV	BA	SEA + SHORE	TOTAL INV	TOTAL BA
E1-3	64.5%	477	740	106.5%	49	46	66.9%	526	786
E4	112.0%	449	401	197.6%	166	84	126.8%	615	485
E5	95.4%	228	239	90.9%	211	232	93.2%	439	471
E6	81.6%	177	217	135.1%	150	111	99.7%	327	328
E7	87.8%	36	41	88.7%	55	62	88.3%	91	103
E8	87.5%	14	16	100.0%	22	22	94.7%	36	38
E9	70.0%	7	10	133.3%	12	9	100.0%	19	19
Total	83.4%	1388	1664	117.5%	665	566	92.1%	2053	2230

ADV OPP. (Cycles 245/246/247)							
	E1-3	E4	E5	E6	E7	E8	E9
All-Navy 10yr Avg	TIR	34.9%	22.1%	13.9%	22.0%	11.6%	13.1%
All-Navy	TIR	28.3%	20.8%	8.1%	25.9%	13.6%	12.3%
RS	TIR	16.1%	9.8%	9.8%	13.4%	13.2%	4.8%

Zone Info

	ZONE A	ZONE B	ZONE C	ZONE D	ZONE E	ALL ZONES
FY21 Manning:	104.0%	105.0%	83.0%	78.0%	68.0%	96.0%
FYTD RENL Rate:	63.1%	66.7%	85.7%	91.9%	61.5%	70.3%
FY22 Manning:	101.0%	101.0%	80.0%	75.0%	64.0%	92.8%

NOTES

CWAY Opportunity: Open

Conversion Opportunity:
In: YG 2015, 2016, 2019
Out: None

Manning is currently 97% of FY-21 EPA

	E1-3	E4	E5	E6	E7	E8	E9	TOTAL
% INV to FY21 EPA	69%	133%	104%	104%	89%	93%	100%	96%
EPA (FY21)	869	493	462	342	106	40	19	2331
INVENTORY	603	655	481	354	94	37	19	2243
EPA (FY22)	900	523	476	349	110	39	19	2416
% INV to FY22 EPA	67%	125%	101%	101%	85%	95%	100%	93%
INV +WIP / FY21 EPA								
INVENTORY			← E-3 and Below WIP					
INV +WIP / FY22 EPA								

Data Source: NMPBS(Inv)/NRMS(RE Rate)/N12(EPA/SSF)/BUPERS3(Adv Op) **As of Date:** 18-Jun-21