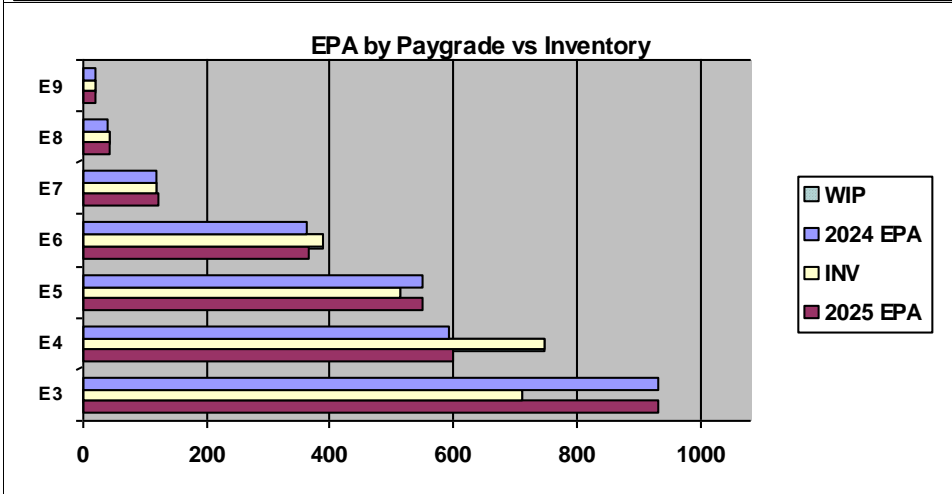
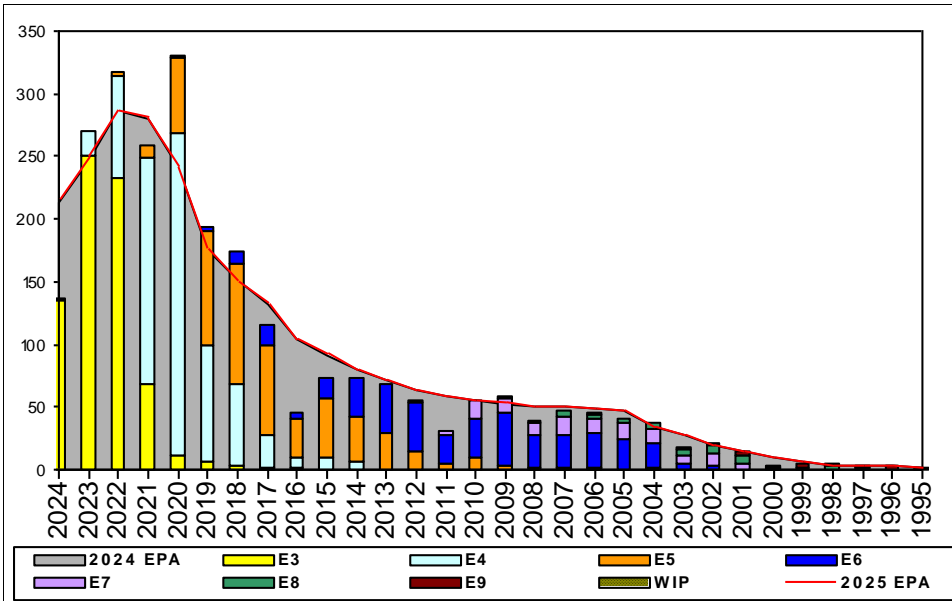


Retail Services Specialist - B730



	E1-3	E4	E5	E6	E7	E8	E9	TOTAL
% INV to FY24 EPA	76%	126%	93%	107%	99%	105%	95%	97%
EPA (FY24)	932	594	551	363	119	41	21	2621
INVENTORY	710	749	513	387	118	43	20	2540
EPA (FY25)	931	600	551	364	123	43	21	2633
% INV to FY25 EPA	76%	125%	93%	106%	96%	100%	95%	96%
INV + WIP / FY24 EPA	76%							97%
INVENTORY	712	← E-3 and Below WIP						2542
INV + WIP / FY25 EPA	76%							97%

Sea Shore Flow			FORCE STRUCTURE MANNING TO BA									
TOUR	SEA	SHORE	PG	SEA	INV	BA	SHORE	INV	BA	SEA + SHORE	TOTAL INV	TOTAL BA
1ST	55	36	E1-3	67.8%	538	794	79.5%	62	78	68.8%	600	872
2ND	54	36	E4	124.7%	540	433	108.3%	170	157	120.3%	710	590
3RD	48	36	E5	91.7%	233	254	83.8%	232	277	87.6%	465	531
4TH	36	36	E6	85.4%	187	219	130.4%	176	135	102.5%	363	354
5TH	36	36	E7	85.4%	35	41	105.3%	80	76	98.3%	115	117
6TH	36	36	E8	131.3%	21	16	82.6%	19	23	102.6%	40	39
7TH	36	36	E9	100.0%	10	10	90.9%	10	11	95.2%	20	21
Total				88.5%	1564	1767	98.9%	749	757	91.6%	2313	2524

ADV OPP. (Cycles 257/258/260)

Pay Grade	E1-3	E4	E5	E6	E7	E8	E9
All-Navy	TIR	45.0%	29.0%	9.0%	28.8%	16.8%	21.0%
RS	TIR	30.4%	9.7%	6.6%	24.4%	33.3%	55.6%

Zone Info	ZONE A	ZONE B	ZONE C	ZONE D	ZONE E	ALL ZONES
FY24 Manning:	111.0%	72.0%	78.0%	96.0%	74.0%	97.0%
FYTD RENL Rate:	77.9%	57.8%	84.4%	100.0%	50.0%	74.5%
FY25 Manning:	110.0%	72.0%	78.0%	95.0%	74.0%	96.5%

NOTES

Selective Reenlistment Bonuses: Zone B & C: up to \$30K

Conversion Opportunities: Refer to My Navy Assignment

Sea Duty Incentive Pay: E7: \$500 E8: \$600 E9: \$700

Previous Report: 19 Apr 2024 INV/EPA: 97% SEA INV/BA: 88.5% SHORE INV/BA: 99.5%

Every Sailor is a Recruiter Advancement Points Opportunity: Refer to NAVADMIN 290/22

Enlisted Leadership Development (ELD), although not mandatory for advancement this year, but will be for next year. Not a lot of utilization being seen for classes right now. There will most likely be a rush for classes next year. Please start pressing more folks to sign up for ELD!