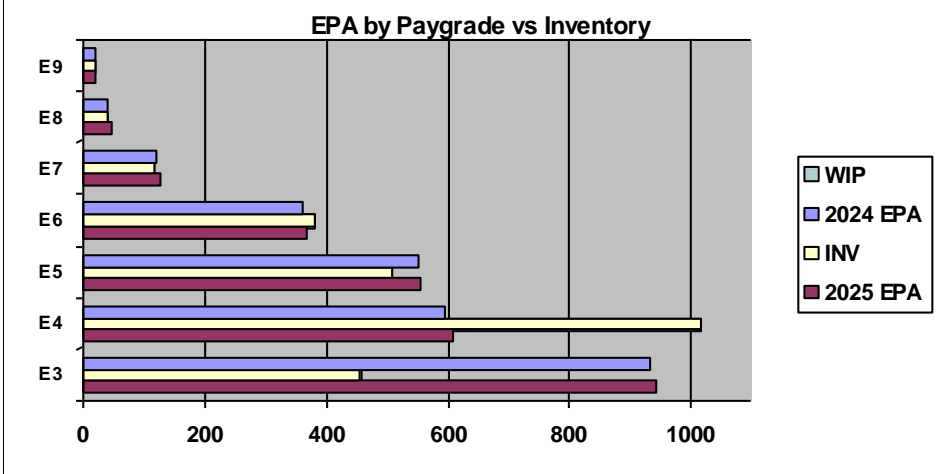
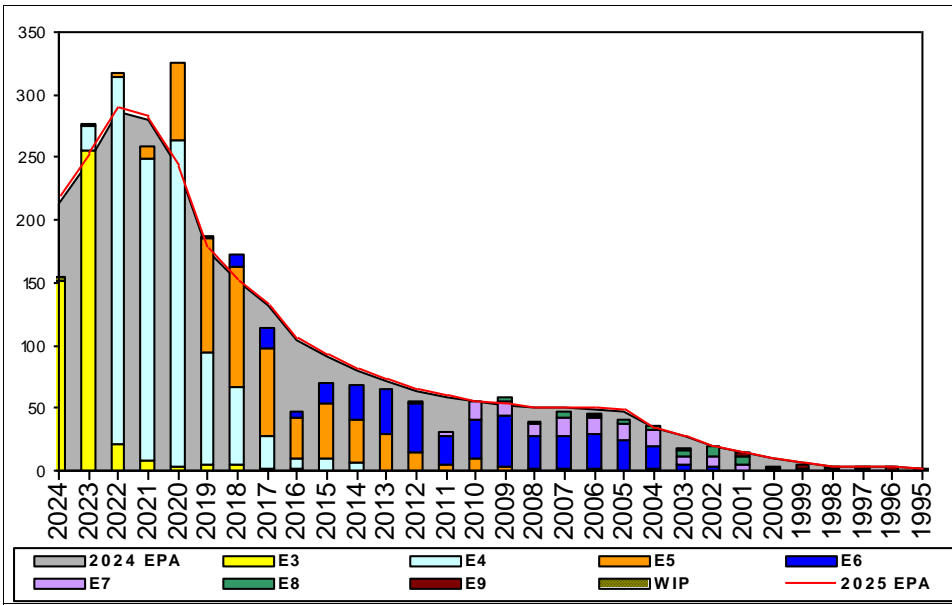


# Retail Services Specialist - B730



	E1-3	E4	E5	E6	E7	E8	E9	TOTAL
<b>% INV to FY24 EPA</b>	49%	171%	92%	106%	98%	100%	95%	97%
<b>EPA (FY24)</b>	933	594	551	361	120	41	21	2621
<b>INVENTORY</b>	453	1016	507	381	118	41	20	2536
<b>EPA (FY25)</b>	942	608	556	366	128	46	21	2667
<b>% INV to FY25 EPA</b>	48%	167%	91%	104%	92%	89%	95%	95%
<b>INV + WIP / FY24 EPA</b>	49%							97%
<b>INVENTORY</b>	458	5 ← E-3 and Below WIP						2541
<b>INV + WIP / FY25 EPA</b>	49%							95%

Sea Shore Flow			FORCE STRUCTURE MANNING TO BA									
TOUR	SEA	SHORE	PG	SEA	INV	BA	SHORE	INV	BA	SEA + SHORE	TOTAL INV	TOTAL BA
1ST	55	36	E1-3	41.1%	326	794	44.9%	35	78	41.4%	361	872
2ND	54	36	E4	178.0%	762	428	128.0%	201	157	164.6%	963	585
3RD	48	36	E5	89.2%	232	260	86.6%	240	277	87.9%	472	537
4TH	36	36	E6	86.9%	186	214	128.9%	174	135	103.2%	360	349
5TH	36	36	E7	85.4%	35	41	101.3%	77	76	95.7%	112	117
6TH	36	36	E8	118.8%	19	16	87.0%	20	23	100.0%	39	39
7TH	36	36	E9	110.0%	11	10	81.8%	9	11	95.2%	20	21
<b>Total</b>				89.1%	1571	1763	99.9%	756	757	92.3%	2327	2520

ADV OPP. (Cycles 257/258/260)							
Pay Grade	E1-3	E4	E5	E6	E7	E8	E9
All-Navy	TIR	45.0%	29.0%	9.0%	28.8%	16.8%	21.0%
RS	TIR	30.4%	9.7%	6.6%	24.4%	33.3%	55.6%

Zone Info	ZONE A	ZONE B	ZONE C	ZONE D	ZONE E	ALL ZONES
<b>FY24 Manning:</b>	110.0%	72.0%	79.0%	94.0%	79.0%	97.0%
<b>FYTD RENL Rate:</b>	77.9%	57.8%	84.4%	100.0%	50.0%	74.5%
<b>FY25 Manning:</b>	109.0%	71.0%	77.0%	92.0%	77.0%	95.1%

## NOTES

Selective Reenlistment Bonuses: Zone B & C: up to \$30K

Conversion Opportunities: Refer to My Navy Assignment

Sea Duty Incentive Pay: E7: \$500 E8: \$600 E9: \$700

Previous Report: 30 May 2024 INV/EPA: 97% SEA INV/BA: 88.6% SHORE INV/BA: 98.7%

Every Sailor is a Recruiter Advancement Points Opportunity: Refer to NAVADMIN 290/22

Enlisted Leadership Development (ELD), although not mandatory for advancement this year, but will be for next year. Not a lot of utilization being seen for classes right now. There will most likely be a rush for classes next year. Please start pressing more folks to sign up for ELD!