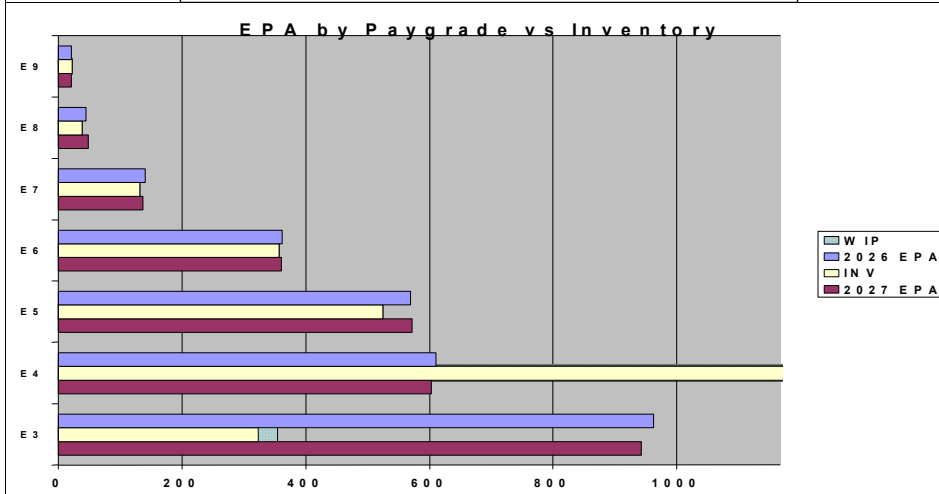
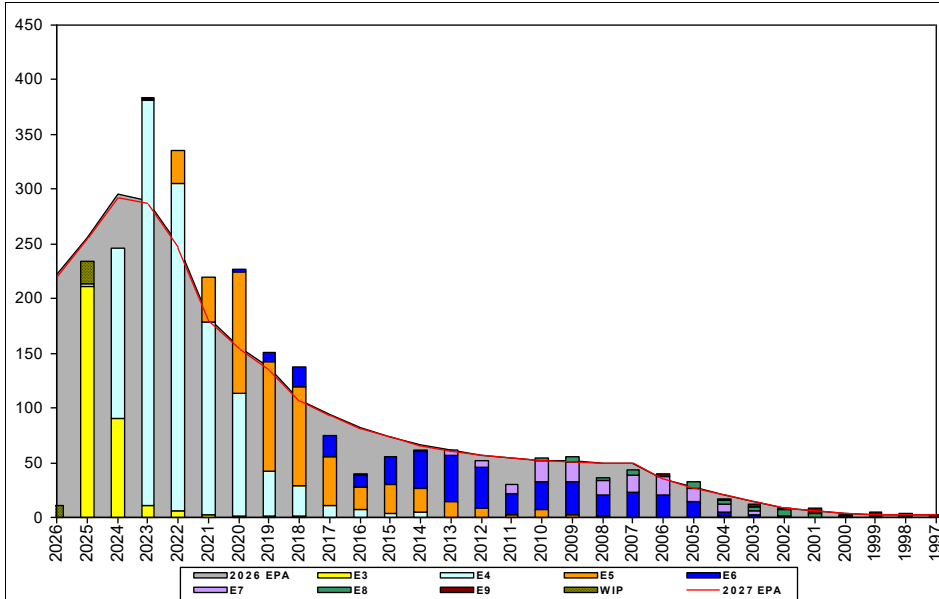


## Retail Services Specialist - B730



|                     | E1-3 | E4   | E5  | E6  | E7  | E8  | E9   | TOTAL |
|---------------------|------|------|-----|-----|-----|-----|------|-------|
| % INV to FY26 EPA   | 34%  | 198% | 92% | 99% | 94% | 87% | 110% | 96%   |
| EPA (FY26)          | 963  | 611  | 570 | 362 | 141 | 45  | 21   | 2713  |
| INVENTORY           | 323  | 1212 | 525 | 357 | 132 | 39  | 23   | 2611  |
| EPA (FY27)          | 942  | 603  | 572 | 361 | 137 | 48  | 21   | 2684  |
| % INV to FY27 EPA   | 34%  | 201% | 92% | 99% | 96% | 81% | 110% | 97%   |
| INV +WIP / FY26 EPA | 37%  |      |     |     |     |     |      | 97%   |
| INVENTORY           | 355  | 32   |     |     |     |     |      | 2643  |
| INV +WIP / FY26 EPA | 38%  |      |     |     |     |     |      | 98%   |

| Sea Shore Flow |     |       | FORCE STRUCTURE MANNING TO BA |        |      |      |        |     |     |             |           |          |
|----------------|-----|-------|-------------------------------|--------|------|------|--------|-----|-----|-------------|-----------|----------|
| TOUR           | SEA | SHORE | PG                            | SEA    | INV  | BA   | SHORE  | INV | BA  | SEA + SHORE | TOTAL INV | TOTAL BA |
| 1ST            | 55  | 36    | E1-3                          | 37.9%  | 264  | 696  | 49.4%  | 42  | 85  | 39.2%       | 306       | 781      |
| 2ND            | 54  | 36    | E4                            | 169.5% | 866  | 511  | 164.8% | 272 | 165 | 168.3%      | 1138      | 676      |
| 3RD            | 48  | 36    | E5                            | 77.0%  | 228  | 296  | 95.3%  | 264 | 277 | 85.9%       | 492       | 573      |
| 4TH            | 36  | 36    | E6                            | 81.0%  | 179  | 221  | 121.5% | 164 | 135 | 96.3%       | 343       | 356      |
| 5TH            | 36  | 36    | E7                            | 67.3%  | 37   | 55   | 103.4% | 92  | 89  | 89.6%       | 129       | 144      |
| 6TH            | 36  | 36    | E8                            | 81.3%  | 13   | 16   | 83.3%  | 25  | 30  | 82.6%       | 38        | 46       |
| 7TH            | 36  | 36    | E9                            | 110.0% | 11   | 10   | 100.0% | 11  | 11  | 104.8%      | 22        | 21       |
| Total          |     |       |                               | 88.5%  | 1598 | 1805 | 109.8% | 870 | 792 | 95.0%       | 2468      | 2597     |

| TIS to PG Years | Pay Grade | E1-E3 | E4  | E5  | E6   | E7   | E8   | E9   |
|-----------------|-----------|-------|-----|-----|------|------|------|------|
| ALL Navy        | TIS       |       | 2.2 | 3.9 | 8.7  | 13.8 | 17.8 | 21.7 |
| RS              | TIS       |       | 2.4 | 4.8 | 10.4 | 15.7 | 19.3 | 23.0 |
| TIG to PG Years | Pay Grade | E1-E3 | E4  | E5  | E6   | E7   | E8   | E9   |
| ALL Navy        | TIG       |       | 1.3 | 1.8 | 4.7  | 5.7  | 5.0  | 4.6  |
| RS              | TIG       |       | 1.3 | 2.4 | 5.1  | 6.3  | 4.3  | 4.8  |

| Zone Info       | ZONE A | ZONE B | ZONE C | ZONE D | ZONE E | ALL ZONES |
|-----------------|--------|--------|--------|--------|--------|-----------|
| FY26 Manning:   | 106.0% | 86.0%  | 84.0%  | 81.0%  | 84.0%  | 96.0%     |
| FYTD RENL Rate: | 74.5%  | 67.6%  | 91.7%  | 96.4%  | 32.6%  | 74.1%     |

## NOTES

Current Manning 96% to FY26 EPA

Selective Reenlistment Bonus: Zone C 1.5/ \$30K □

Sea Duty Incentive Pay: Refer to SDIP eligibility chart on MyNavy HR.

Conversion Opportunities: Considered on a case-by-case basis.

HYT Waiver: Refer to NAVADMIN 277/23 and NAVADMIN 288/22

Billet Based Advancement: Paygrades E5 & E6! Refer to NAVADMIN 112/25.

PACT Sailors: Apply for RS! For more information contact the ECM