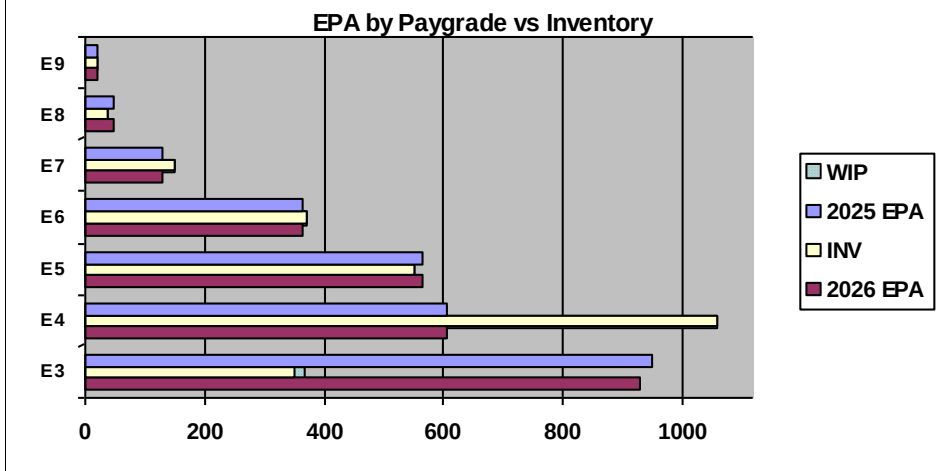
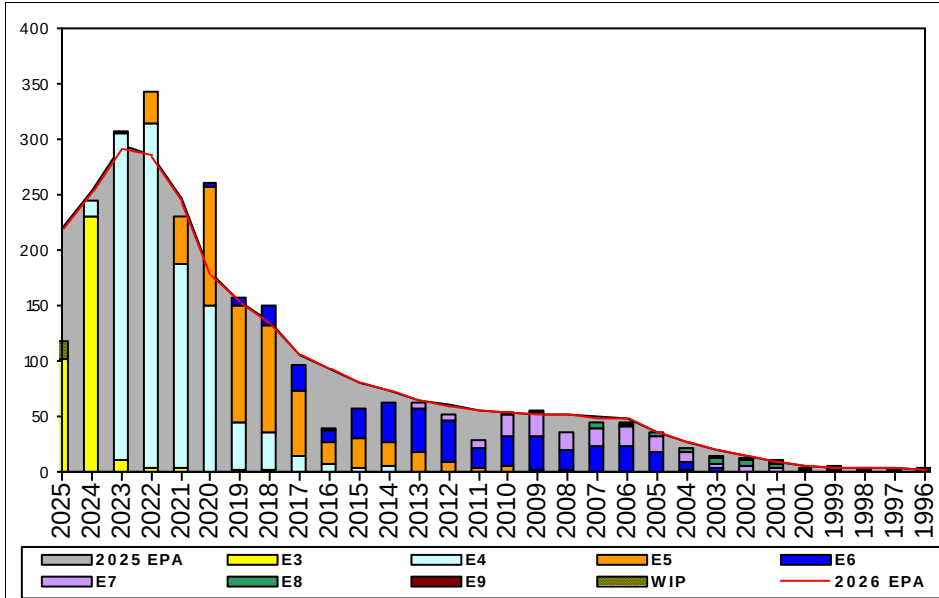


## Retail Services Specialist - B730



|                      | E1-3 | E4   | E5                  | E6   | E7   | E8  | E9   | TOTAL |
|----------------------|------|------|---------------------|------|------|-----|------|-------|
| % INV to FY25 EPA    | 37%  | 175% | 98%                 | 101% | 116% | 77% | 100% | 95%   |
| EPA (FY25)           | 948  | 607  | 565                 | 365  | 129  | 47  | 21   | 2682  |
| INVENTORY            | 351  | 1060 | 552                 | 370  | 149  | 36  | 21   | 2539  |
| EPA (FY26)           | 930  | 605  | 566                 | 363  | 129  | 47  | 21   | 2661  |
| % INV to FY26 EPA    | 37%  | 175% | 98%                 | 101% | 116% | 77% | 100% | 95%   |
| INV + WIP / FY25 EPA | 39%  |      |                     |      |      |     |      | 95%   |
| INVENTORY            | 367  | 16   | ← E-3 and Below WIP |      |      |     |      | 2555  |
| INV + WIP / FY26 EPA | 39%  |      |                     |      |      |     |      | 96%   |

| Sea Shore Flow |     |       | FORCE STRUCTURE MANNING TO BA |        |      |      |        |     |     |             |           |          |
|----------------|-----|-------|-------------------------------|--------|------|------|--------|-----|-----|-------------|-----------|----------|
| TOUR           | SEA | SHORE | PG                            | SEA    | INV  | BA   | SHORE  | INV | BA  | SEA + SHORE | TOTAL INV | TOTAL BA |
| 1ST            | 55  | 36    | E1-3                          | 31.9%  | 257  | 806  | 40.5%  | 32  | 79  | 32.7%       | 289       | 885      |
| 2ND            | 54  | 36    | E4                            | 181.8% | 780  | 429  | 156.7% | 246 | 157 | 175.1%      | 1026      | 586      |
| 3RD            | 48  | 36    | E5                            | 91.5%  | 237  | 259  | 103.9% | 296 | 285 | 98.0%       | 533       | 544      |
| 4TH            | 36  | 36    | E6                            | 87.9%  | 188  | 214  | 117.4% | 162 | 138 | 99.4%       | 350       | 352      |
| 5TH            | 36  | 36    | E7                            | 89.1%  | 41   | 46   | 121.7% | 101 | 83  | 110.1%      | 142       | 129      |
| 6TH            | 36  | 36    | E8                            | 93.8%  | 15   | 16   | 74.1%  | 20  | 27  | 81.4%       | 35        | 43       |
| 7TH            | 36  | 36    | E9                            | 100.0% | 10   | 10   | 100.0% | 11  | 11  | 100.0%      | 21        | 21       |
| Total          |     |       |                               | 85.8%  | 1528 | 1780 | 111.3% | 868 | 780 | 93.6%       | 2396      | 2560     |

| TIS to PG Years | Pay Grade | E1-E3 | E4  | E5  | E6   | E7   | E8   | E9   |
|-----------------|-----------|-------|-----|-----|------|------|------|------|
| ALL Navy        | TIS       |       | 2.3 | 4.0 | 8.7  | 14.0 | 17.9 | 21.7 |
| RS              | TIS       |       | 2.6 | 4.8 | 10.4 | 16.1 | 19.0 | 22.9 |
| TIG to PG Years | Pay Grade | E1-E3 | E4  | E5  | E6   | E7   | E8   | E9   |
| ALL Navy        | TIG       |       | 1.4 | 1.9 | 4.7  | 5.9  | 5.0  | 4.7  |
| RS              | TIG       |       | 1.4 | 2.3 | 5.1  | 6.8  | 4.8  | 5.0  |

| Zone Info       | ZONE A | ZONE B | ZONE C | ZONE D | ZONE E | ALL ZONES |
|-----------------|--------|--------|--------|--------|--------|-----------|
| FY25 Manning:   | 104.0% | 83.0%  | 82.0%  | 87.0%  | 77.0%  | 95.0%     |
| FYTD RENL Rate: | 75.3%  | 66.2%  | 92.0%  | 94.6%  | 26.9%  | 74.3%     |

### NOTES

Selective Reenlistment Bonuses: Zone B & C: up to \$30K

Conversion Opportunities: Rating conversions will be considered on a case-by-case basis.

Sea Duty Incentive Pay: E7: \$600 E8: \$700 E9: \$800

Previous Report: 20 Jun 2025 INV/EPA: 95% SEA INV/BA: 85.2% SHORE INV/BA: 111.2%

Billet Based Advancement is here for paygrades E5 & E6! Refer to NAVADMIN 255/24 for more information.