



RS CAREER PATH

Retail Specialist (RS). RSs are responsible for managing and operating all shipboard retail and service activities. They work in diverse environments including offices as recordskeepers, ship's stores, coffee kiosks (CVN only), barbershops, laundry plants and the post office. Ashore, they work in a variety of assignments to include bachelor quarters, hospitals, Recruit Training Command and other special shore programs. The work is physical and filled with several challenges; but the wide range of job experiences allow sailors to learn valuable retailing, marketing and shop management skills. RS's play a large role in the morale of the ship.					
YEARS OF SERVICE	CAREER MILESTONES	AVERAGE TIME TO ADVANCE	COMMISSIONING OR OTHER SPECIAL PROGRAMS	SEA SHORE FLOW	TYPICAL CAREER PATH DEVELOPMENT
25-30	RSCM	25.72 Yrs	CMDCM	36	Follow on Sea/Shore Tours
22-25	RSCM RSCS	25.72 Yrs 20.97	CMDCM/CMDCS/ 3MC	36	4 th Sea Tour Billet: Dept/Services/DivLCPO/. Duty: /LCC/ LHA/LHD/CVN. Qualification: Senior Enlisted Academy
19-22	RSCS RSC	20.97 Yrs 17.91	CMDCS, Equal Opportunity Advisor, Recruit Division Commander, Brig Duty, Officer/Enlisted Recruiter	36	3 rd Shore Tour Billet: Rating Specialist/Inspector/ Trainer/Instructor/ISIC RS/ Curriculum Manager/LCPO. Duty: NEXCOM/ATG/FLC/CSS/ Navy Medical Center/Fleet Mail Center/NAVCRUITCOM
15-19	RSCS RSC	20.97 Yrs 17.91	CMDCS/LDO/OCS/ MECP/3MC, Equal Opportunity Advisor, Recruit Division	48	3 rd Sea Tour Billet: Dept/Services/DivLCPO. Duty: AS/LSD/LPD/LCC/LHA/ LHD/CVN
13-15	RSC RS1	17.91 Yrs 13.79	Commander, Camp David, Brig Duty, Officer/Enlisted Recruiter	36	2 nd Shore Tour Billet: Detailer/Inspector/Instructor/ Rating Specialist/Curriculum Manager/ BEQ/Housing Staff/ Retail Operations/LCPO/LPO Duty: NPC/ATG/CSS/FLC/NEXCOM/ NAVSTA/Navy Medical Center/Fleet Mail Center/FLC/TAOC/RTC Qualification: ELD
8-13	RS1 RS2	13.79 Yrs 7.23		54	2 nd Sea Tour Billet: LPO/WCS/Barber/ROM 3 Tech/RetailOps/Laundry Supervisor/Postal Operations. Duty: AS/CG/CVN/DDG/ESB/ LCC/LHA/LHD/LPD/LSD
5-8	RS1 RS2	13.79 Yrs 7.23	STA-21, OCS, MECP, Naval Academy, NROTC, RDC, White House, Camp David, Brig Duty, Officer/Enlisted Recruiter, Drug & Alcohol Counselor, USS CONSTITUTION, Navy Ceremonial Guard	36	1 st Shore Tour Billet: LPO/Instructor/Trainer/Barber/ ROM II Tech/Retail Ops/Laundry Supervisor/BEQ/Housing Staff. Duty: NAVSTA/CNIC/FLC/CSS /NETC/Naval Medical Center/ Fleet Mail Center/ NRD/TAOC/RTC Qualification: ELD
1-5	RS2 RS3	7.23 Yrs 2.5		56	1 st Sea Tour Billet: RetailOps/Laundry/Barber/Postal Operations Duty: AS/CG/CVN/DDG/ESB/ LCC/LHA/LHD/LPD/LSD Qualification: ESWS/EAWS
1+/-	RSSN RSSA Accession Training	1.5 Yrs			Recruit Training and all schools or training events required to be completed prior to reporting to their first operational command



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Notes:

1. “A” school is not required.
2. RS’s are expected to follow a Sea/Shore Flow IAW NAVADMIN 274/19. The rating is sea-intensive. Over a 20-year career, Sailors should expect to be assigned to sea duty for approximately 65% of the time (13 years).
3. First tour RS’s are automatically enrolled into Detailing Marketplace Assignment Policy (DMAP). This will have an impact on their typical sea shore rotation highlighted in Note (2). Potential for 55 months first sea tour to a 3+4 (84 month) rotation.
4. CONUS and OCONUS shore postal billets have realigned from Logistics Specialists (LS) to Retail Services Specialists (RS) to modernize and enhance supply enlisted Sailors' professional development. Over the next few years, the sea duty billets will follow the same realignment.
5. Per NAVADMIN 254/21 ILDC and ALDC will be a prerequisite for advancement to E-6 and E-7 respectively, starting in calendar year 2025.
6. NAVADMIN 168/23 changes apprentice (E-1 to E-4) advancements into a time-in-service (TIS) based construct, effective 1 July 2024. E-1 to E-2 is 9 months TIS, E-2 to E-3 is 18 months and E-3 to E4 is 30 months TIS.

Considerations for advancement from E6 to E7

1. Sea Assignments (all)
 - LPO with documented impact
 - Qualified OOD(I/P)/JOOD
 - Any command integrated Training Team member
 - Primary or assistant Command Collateral duty with documented impact
 - FCPOA involvement
 - Assistant watchbill coordinator
2. Shore Assignments (all)
 - ATG, Fleet Assistance Team, RS “A” or “C” School Instructor
 - Instructor Duty, RDC, Enlisted Recruiter
 - NAVMED, BEQ/Housing Manager/Staff, Brig Duty, OCONUS Billets/Shore Postal
 - Primary or assistant Command Collateral duty with documented impact
 - Qualified CDO/ACDO
 - Personnel assigned as a Navy Recruiter, RTC, OTC and Naval Academy as a Recruit Division Commander

NEC Considerations: S12A, S12B

Considerations for advancement from E7 to E8

1. Sea Assignments (all)
 - Department LCPO/ LCPO with documented impact
 - Qualified OOD(I/P), Section Leader, and other outside the normal scope (ie: ATTWO, OOD(U/W), Conning Officer, CDO)
 - Any command integrated Training Team member
 - Command Collateral duty with documented impact
 - Active CPO Mess/Association involvement
2. Shore Assignments (all)
 - TYCOM, ATG, NEXCOM, Fleet Assistance Team Lead (OCONUS/CONUS)
 - NAVMED, BEQ/Housing Manager/Staff, Brig duty, OCONUS billets
 - Qualified CDO/ACDO/SDO

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- Command Collateral duty with documented impact
- Active CPO Mess/Association involvement
- Personnel assigned as a Navy Recruiter, RTC, OTC and Naval Academy as a Recruit Division Commander
- Individual Augmented (mission impact)

Considerations for advancement from E8 to E9

1. Sea Assignments (all)

- Department LCPO/Services LCPO(CVN) at Sea/Operational with documented impact
- Qualified OOD(I/P), Section Leader, Enlisted Watchbill Coordinator, and other duties outside the normal scope (ie: ATTWO, OOD(U/W), Conning Officer)
- Any command integrated Training Team member
- Command Collateral duty with documented impact
- Active CPO Mess/Association involvement, CPO Initiation Lead

2. Shore Assignments (all)

- Served as SEL/LCPO TYCOM, ATG, NEXCOM, Detailer, Fleet Assistance Team Lead (OCONUS/CONUS)
- Active CPO Mess/Association involvement, CPO Initiation Lead
- Command Collateral duty with documented impact
- Qualified CDO/ACDO/SDO
- Personnel assigned as a Navy Recruiter, RTC, OTC and Naval Academy as a Recruit Division Commander
- Individual Augmented (mission impact)